



Rosenthal & Rosenthal



VALUING OUR RELATIONSHIPS



STABILITY

INTEGRITY

EXPERIENCE

Rosenthal & Rosenthal is a third generation privately held finance company that provides Factoring, Asset Based Lending and Specialty Lending to clients across a wide range of industries worldwide. In addition to deep expertise with all forms of factoring, our capabilities include traditional financing, such as secured working capital loans, and highly specialized lending against non-traditional collateral, including fine art, yachts and precious metals and gems.

Rosenthal & Rosenthal has earned an outstanding reputation for providing exceptional customer service and taking an entrepreneurial approach to the creation of customized financial solutions for unique business needs.



Our History

Rosenthal & Rosenthal was founded in 1938 by Imre J. Rosenthal, whose inspiring leadership spanned more than a half-century of our company's history. Mr. Rosenthal's commitment to providing superior service within a disciplined business model is continued today by his children and grandchildren who now own and manage the company.

While the factoring and asset based lending industries have undergone a period of extensive consolidation, we have remained independent and financially strong and, therefore, in a position to respond quickly and effectively to the complex financial needs of our clients.



Stability



The background of the entire page is a photograph of a staircase with a wooden handrail and carpeted steps. On the wall, there is a framed abstract artwork with a grid of dark circles. A person in a light blue shirt and dark trousers is walking down the stairs, slightly out of focus.

Our Values

Over the past 70 years Rosenthal & Rosenthal has gained the trust of leading companies around the world who rely on our superior service, customized financial resources and discretion to help them meet their short-term, long-term and seasonal business goals.

We measure our success by the extent to which we contribute to our clients' ability to achieve their goals and we have built our reputation by providing financial support to our clients and by protecting their assets.

Integrity



Experience

Our Expertise

Rosenthal & Rosenthal offers a comprehensive array of financial solutions backed by the expertise and personal attention of key senior executives. Our cutting edge technology platforms generate critical efficiencies in account management and facilitate real time decision-making. For almost a decade we have been named as one of the ten largest privately held businesses in New York with annual volume in excess of \$5 billion.

FACTORING SERVICES

COLLECTION FACTORING

Collection Factoring effectively outsources a company's collection activities and provides credit protection against approved customers who are financially unable to pay. Clients can monitor the results of Rosenthal & Rosenthal's industry leading collection activities via secure online technology.

ADVANCE FACTORING

Advance Factoring enables clients to turn accounts receivable into cash-on-hand with secured working capital loans. Rosenthal & Rosenthal's working capital loans can be secured by accounts receivable, inventory or other assets such as real estate, equipment and intellectual property.

INTERNATIONAL FACTORING

Rosenthal & Rosenthal's International Factoring capabilities enable clients to pursue global opportunities with the same cash flow, credit protection and collection support available for domestic ventures. We are a member of Factors Chain International and have established relationships with a global network of premier factoring partners.

NON-NOTIFICATION FACTORING

Companies that maintain an in-house collection department and wish to avail themselves of our credit protection services can do so seamlessly with our Non-Notification Factoring.

SPOT FACTORING

Rosenthal & Rosenthal offers Spot Factoring to clients who need Advance and/or Collection Factoring for specific shipments to customers.

LETTERS OF CREDIT

Our clients benefit from our established relationships with a network of banks that can provide letters of credit for the funding of raw materials, finished goods or direct shipments.

ASSET BASED LENDING

WORKING CAPITAL LOANS

As a privately held company Rosenthal & Rosenthal has the ability to respond promptly to our clients' needs for asset based working capital loans utilizing accounts receivable, inventory or other assets such as real estate, equipment and intellectual property. Our secure web-based reporting systems enable clients to monitor cash flow and collateral adjustments quickly and easily.

PRECIOUS METALS LEASES

Rosenthal & Rosenthal provides comprehensive financial solutions for companies whose products require the use of precious metals. Precious metal leases enable clients to finance work in progress, bridging the gap between production and shipment, at which point our traditional financing resources become available.

SPECIALTY LENDING

REAL ESTATE

Rosenthal & Rosenthal creates customized bridge loans that provide interim financing for income-producing real estate. We have expertise underwriting loans for office and commercial buildings, light industrial structures, shopping malls, mixed-use properties and apartment buildings.

UNCONVENTIONAL LOANS

Throughout our history we have structured unconventional loans that allow clients to take advantage of unique financial opportunities. We have deep experience evaluating non-traditional collateral such as fine art, charter yachts, precious metals and gems.

FINE ART

Rosenthal & Rosenthal has had a long association with the fine art industry and we provide loans to art dealers and collectors based on auction values.

Our Locations

NEW YORK

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